

AFRIROC MINING AND INFRASTRUCTURE MACHINERY (PTY) LTD

1. Chief Executive Officer (CEO)

Afriroc is seeking a visionary leader for our mining equipment distribution and service company, defining a compelling strategic vision and overseeing its effective implementation. They will direct all operational facets, with a strong focus on sales, distribution, servicing, and exceptional customer support to ensure operational excellence. Financial acumen is crucial, as the CEO will manage budgets, drive financial performance, and make strategic financial decisions to optimize profitability and sustainable growth. The CEO will cultivate and maintain key customer relationships, identifying market opportunities, and ensuring top-tier service levels. Complying with industry regulations and championing environmental sustainability efforts is imperative, as is managing risk and upholding safety standards. The CEO will engage with stakeholders, including board members, shareholders, and strategic partners. Innovation in both product development and service delivery will be pivotal for maintaining market leadership. They will foster a positive company culture, oversee HR functions, and may lead mergers and acquisitions. Long-term strategic planning, cost-effective management, and stringent quality control measures are fundamental to our company's continued success in the mining equipment distribution and service industry.

Reporting to the Company Directors, the Chief Executive Officer should possess the following qualities: Strategic Leadership: Operational Management, Financial Management, Sales and Marketing, Product Development and Innovation, Customer Relations, Regulatory Compliance, Human Resources, Stakeholder Communication, Risk Management, Community and Environmental Responsibility, Mergers and Acquisitions, Public Relations, Long-Term Planning skills and Financial Reporting.

Education

- Possess a graduate degree in Bachelor of Engineering and such other professional qualification including manufacturing, mechanical, mining, technology or any other field.

Experience

- At least 5 years of experience at a senior management level.
- Experience on Sales , support and marketing of drill rigs and rock drilling tools
- Experience on repair and maintenance of drill machines

2. Chief Operating Officer (COO)

The COO will play a pivotal role in the daily operations of our mining equipment distribution and Service Company, with a focus on procurement, manufacturing, distribution, servicing, and customer support to ensure operational excellence. They will lead process improvement initiatives to enhance efficiency in these critical areas. Financial oversight is vital, as the COO will allocate resources effectively, manage budgets, and optimize operational costs while maximizing revenue. Managing the procurement of raw materials and components is essential for production. The COO will actively manage supply chains, maintain supplier relationships, and ensure a consistent flow of products and parts. Prioritizing health, safety, and environmental compliance is imperative in the mining sector. The COO will drive resource allocation decisions, manage inventory levels, and supervise personnel to foster a culture of continuous improvement. They will oversee manufacturing operations, quality control, and production capacity planning. Preparing for and managing crises and overseeing operational reporting and analytics will be part of their responsibilities. Collaboration with other senior executives and alignment of operational strategies with the company's objectives are key elements of this role.

The Individual will be reporting to the Chief Executive Officer and Chief Finance Officer, to align operational strategies with overall company goals and objectives. Other roles and responsibilities include; Operational oversight, Process Improvement, Quality Control, Resource Allocation, Supply Chain Management, Inventory Management, Health and Safety, Capacity Planning, cost Management, team Leadership, technology and automation, environmental Compliance, disaster and crisis management, reporting and analytics, interdepartmental Collaboration:

Qualifications and Experience;

- Diploma in Mechanical Engineering
- Over 5 year experience in handling rock drilling tool supply contracts, revamping and rebuilding drills is very essential
- Holding a senior position for more than 5 years.

A competitive remuneration packages

Applicants should enclose current CV, copies of their certificates and transcripts and copies of identification and submit to the following address:

The Human Resource Manager
Afriroc Mining and Infrastructure Machinery (Pty) Ltd
Private Bag 00278 Gaborone, Botswana

Or hand deliver at Or hand deliver at Plot 169 Gaborone International Commerce Park

Or Email to: hr@sparkcapital.co.bw